

# Towards Iterative Combinatorial Exchanges

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FCC Combinatorial  
Auction Workshop,  
November 23nd, 2003

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# Motivation

- Highly **fragmented** spectrum (frequency, control, and geography)  $\Rightarrow$  proposal for “big-bang” exchange
- **Assumptions:**
  - forced relocation of spectrum to alternative bands still leaves a **substantial bargaining problem**, and high transaction costs
  - **efficient reallocation** is the main goal (although “reasonable” FCC revenue important)

# Combinatorial Exchanges

- **Multiple** buyers and sellers, w/ **expressive bids**
  - e.g. “Buy 10MHz in NYC counties A, B, C and D for \$1million”, “Sell 78-84 MHz in counties A and D for \$300,000”
- FCC can also participate, **actively**:
  - e.g. the *only* agent able to buy ITFS licenses and convert into flexible-use licenses”and **passively** (define aggregations):
  - e.g. “all contiguous 6 MHz blocks of spectrum in a BTA are equivalent”

# Main Challenges

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- Winner-determination
  - likely to be harder than one-sided auctions (Sandholm's talk)
- Economic
  - mitigating the bargaining or “hold-out” problem
- Preference elicitation
  - hard valuation problems
  - iterative designs likely important to guide elicitation

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# Bargaining Problem.



- Many *ex post* Nash equilibrium:
  - $(\$5, \$15, \$20)$ ;  $(\$10, \$10, \$20)$ ;  $(\$15, \$15, \$30)$ ...
  - presents an **efficiency problem**, because agents need to select an equilibrium.
- Construct *ex post* Nash:
  - allocate  $\pi_i$  to some agent  $i$ , with  $V(N) - V(N \setminus i) > 0$
  - adjust **values**, and **repeat**.

# A One-Shot Design

(Parkes, Kalagnanam and Eso, 2001)

- Collect bids
- Compute  $V(N)$ , value of surplus-maximizing trade given all bids
  - implement this outcome
- Compute  $V(N \setminus i)$ , value of surplus-maximizing trade without bids from  $i$
- Divide surplus  $\sum_i \pi_i = V(N)$  across participants
  - try to mitigate bargaining problem

# Surplus Division

Allocate payoffs,  $\pi_i \geq 0$ , to satisfy:

$$\sum_i \pi_i \leq V(N) \quad (\text{BB})$$

$$\pi_i \leq V(N) - V(N \setminus i), \quad \forall i \quad (*)$$

$$\pi_i \geq 0, \quad \forall i \quad (\text{P})$$

(\*) is just  $(\sum_i \pi_i = V(N) \text{ and } \sum_{j \neq i} \pi_j \geq V(N \setminus i))$

**Lemma.** Any mechanism that implements  $V(N)$  and satisfies (BB), (\*), and (P) has *ex post regret*  $\pi_{VCG,i}$  for agent  $i$ , given bids of other agents.

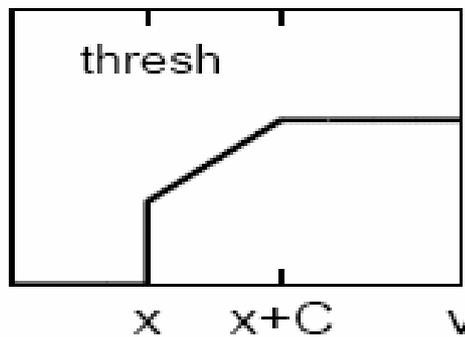
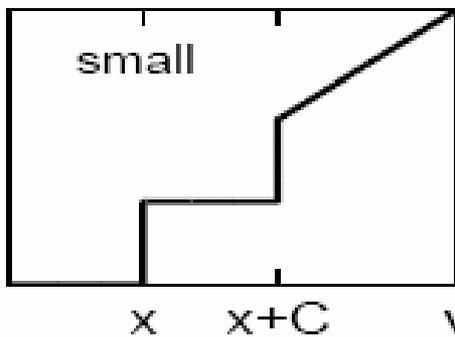
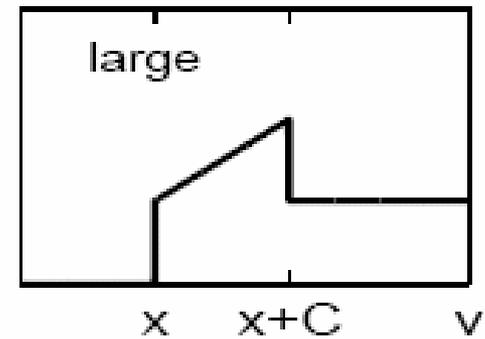
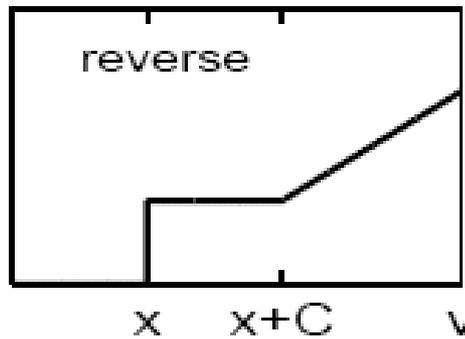
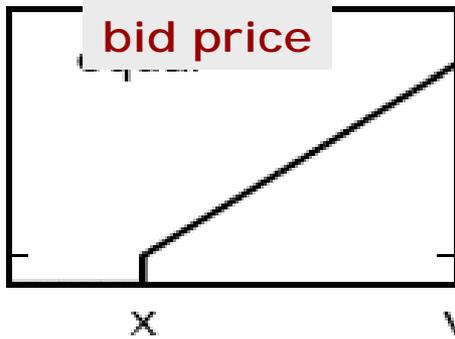
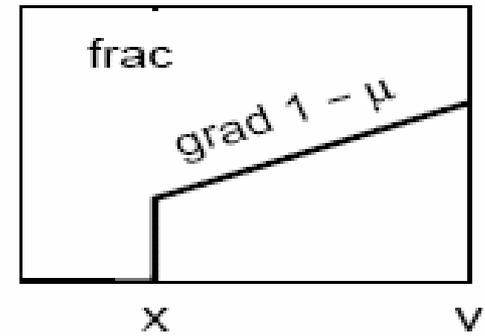
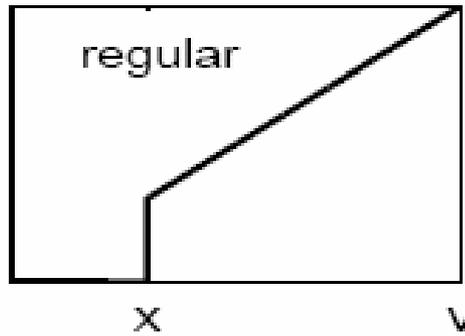
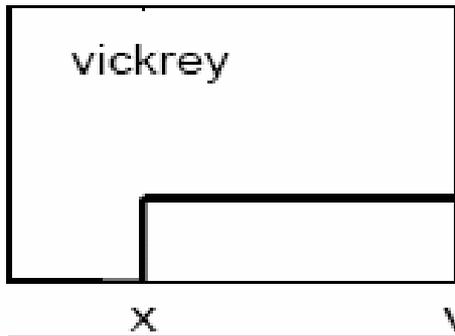
# VCG-Based Schemes

Consider VCG-based schemes. Set objective to  $\min D(\pi, \pi_{\text{VCG}})$ , for distance  $D(\cdot, \cdot)$ .

- **Threshold.** Minimize worst-case  $(\pi_{\text{VCG},i} - \pi_i)$ 
  - i.e. minimize the maximal ex post regret.
- **Fractional.** Each agent gets  $\pi_i = \mu \pi_{\text{VCG},i}$
- **Large.** Allocate payoff in order  $\pi_1, \pi_2, \pi_3 \dots$
- **Reverse....**

# Stylized Representations

adjusted price



# Threshold: Special Cases

- Implements the **k-DA** uniform price, double auction with  $k=0.5$  (Wilson'85)
  - **Threshold** payoff division implemented with price  $p^* = 0.5(\min(a_{k+1}, b_k) + \max(b_{k+1}, a_k))$ , asks  $a_1 < a_2 < \dots < a_m$ , bids  $b_1 > b_2 > \dots > b_m$ ,  $k$  items trade
- Second-best (for efficiency) for the standard single item **bargaining problem**, for **iid** and **Uniform [0,1]** values and costs (Myerson & Satterthwaite, 83)

# Experimental Validation

- Limited **strategy space**:
  - $b_i(S) = (1 - \alpha) v_i(S), \forall S$ , if buyer
  - $b_i(S) = (1 + \alpha) v_i(S), \forall S$ , if seller
- Compute a **symmetric *ex ante* BNE**:

$$\alpha^* = \arg \max_{\alpha} E_i E_{-i} [v_i(x(\alpha, \alpha^*)) - p_i(\alpha, \alpha^*)]$$

$x^*(\alpha, \alpha^*)$  is the allocation,

$p_i(\alpha, \alpha^*)$  is payment to agent  $i$ .

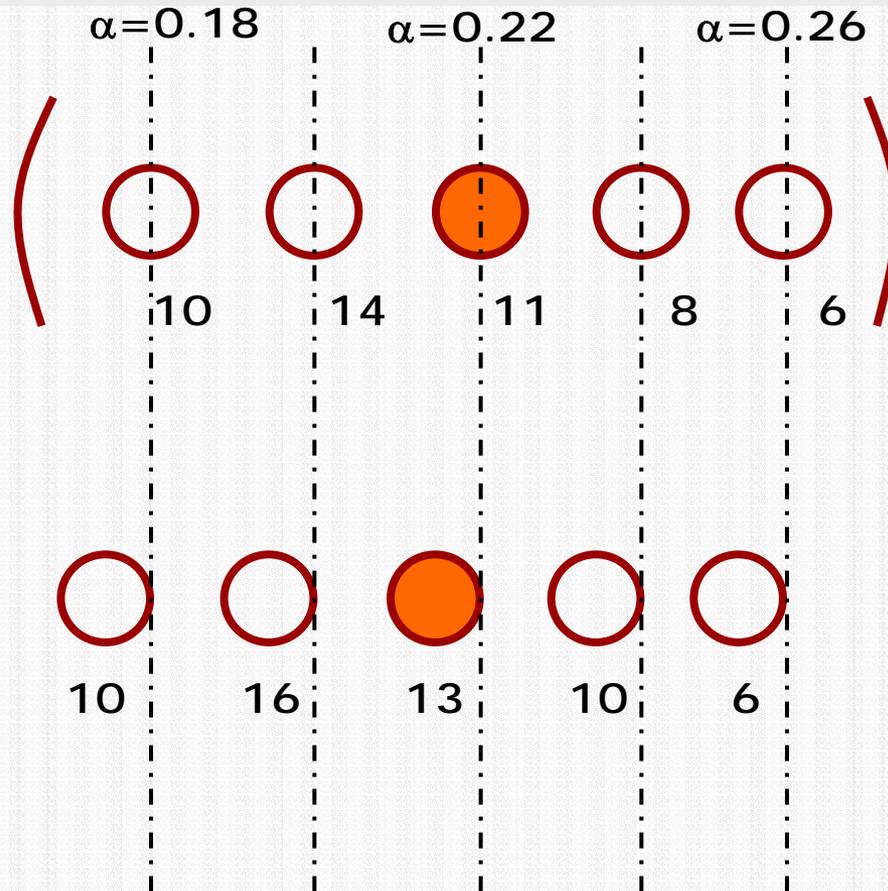
# Naive Approach

- Enumerate a payoff matrix, compute *ex ante* BNE

		$\alpha_{-i}$										
		-0.5	-0.48	...	0	...	0.12	0.14	...	0.98	1.0	
$\alpha_i$	-0.5	1.5	1.4									
	-0.48	1.3										
	...											
	0											
	...											
	0.12											
	0.14											
	...											
	0.98											
	1.0											

Took 2.5 days, for a grid size of 0.01, 500 instances, 5 buyers, 5 sellers, 20 goods, 10 bids/asks per agent.

# Iterative Approach.



# Algorithm

(w/ David Kyrch)

- Choose a small set of strategies  $A^t = (\alpha^t_1, \dots, \alpha^t_M)$ .
- Assume all agents except agent 1 play  $\alpha^t \in A^t$
- Compute the BR,  $\alpha^* \in A^t$ , given  $\alpha^t$
- Move  $\alpha^{t+1}$  towards  $\alpha^*$
- Refine  $A^t$  to focus search.

# Details.

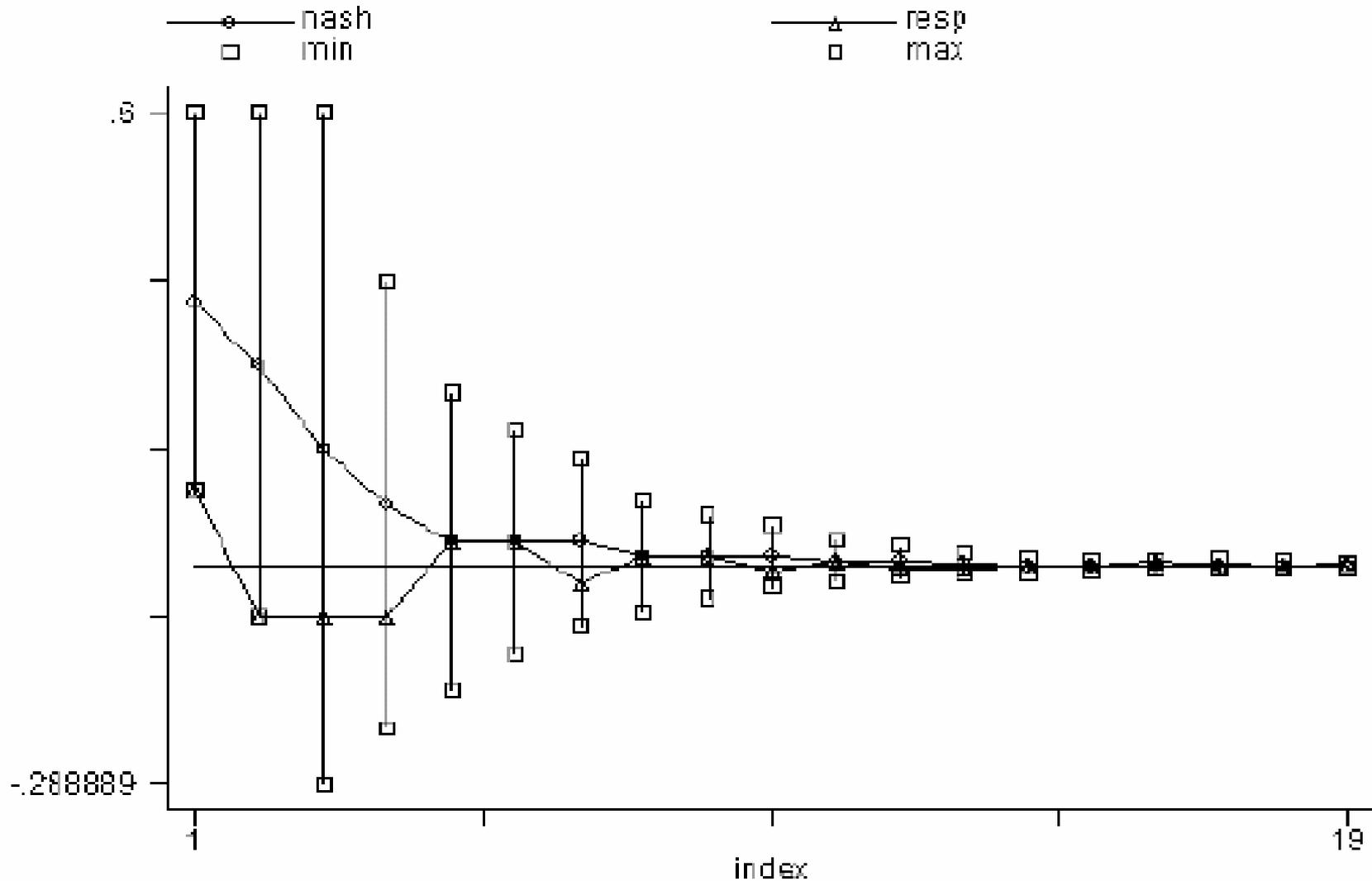
- Select 7 points in  $A$
- New center:  $\alpha^{t+1} = 1/3\alpha^t + 2/3 \alpha^*$
- Select a new range  $A^{t+1}$ , centered on  $\alpha^{t+1}$ 
  - $|A^{t+1}| = 3/4 |A^t|$ , if  $\alpha^{t+1}$  within current range
  - $|A^{t+1}| = 4(\alpha^{t+1} - \alpha^t)$ , otherwise.
- Terminate when  $\alpha^*$  is within 0.01 of  $\alpha^t$ 
  - finally validate that  $\alpha^*$  is a BR to  $\alpha^*$  over entire range  $[-0.5, 1.0]$

# Experimental Results

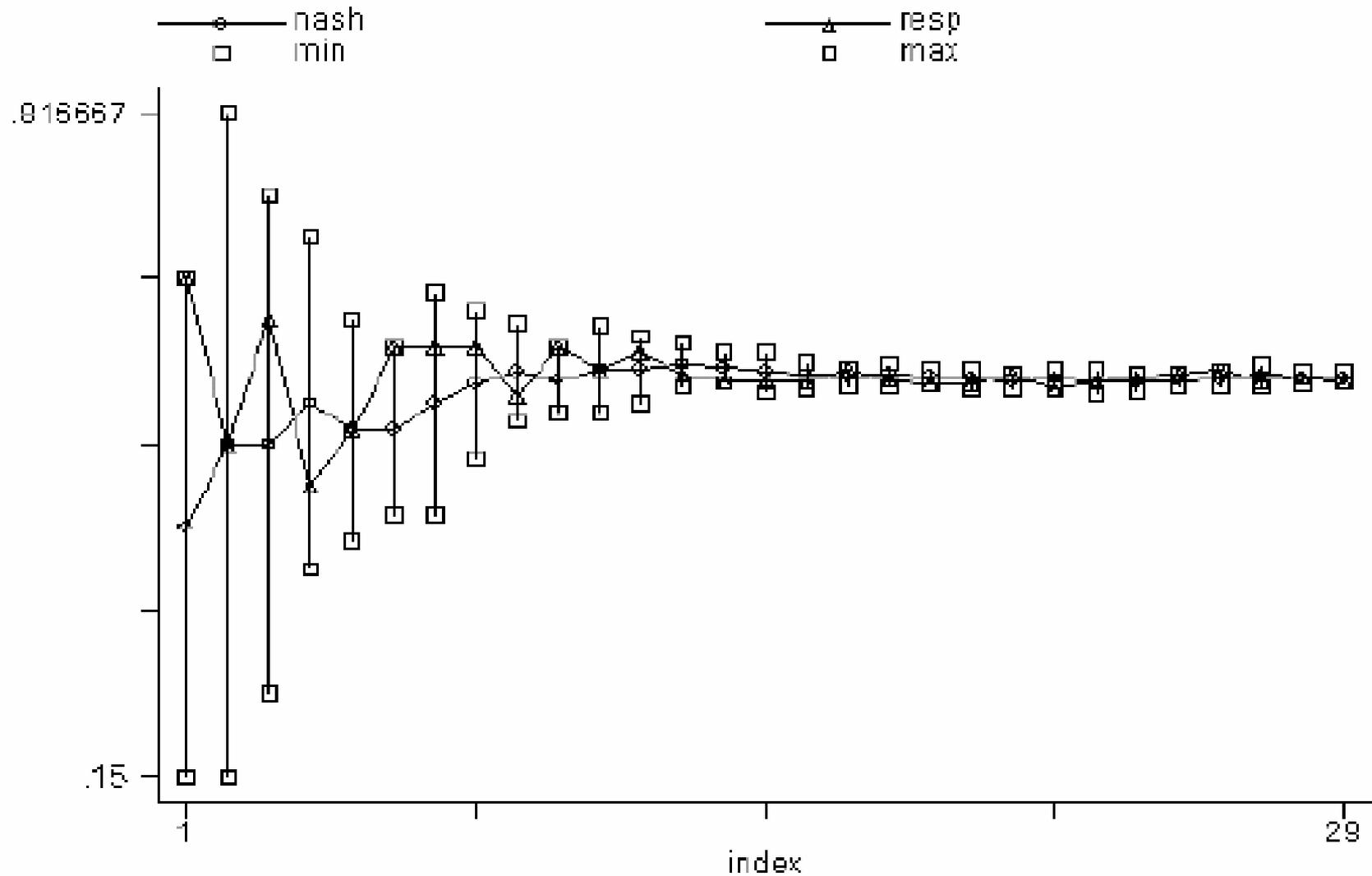
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- 5 buyers, 5 sellers, 20 goods
  - 10 bundles/agent.
    - Uniform (Sandholm'99), XOR valuations.
  - 500 instances
- 
- Compute 1% accuracy in 2.5 CPU hours.

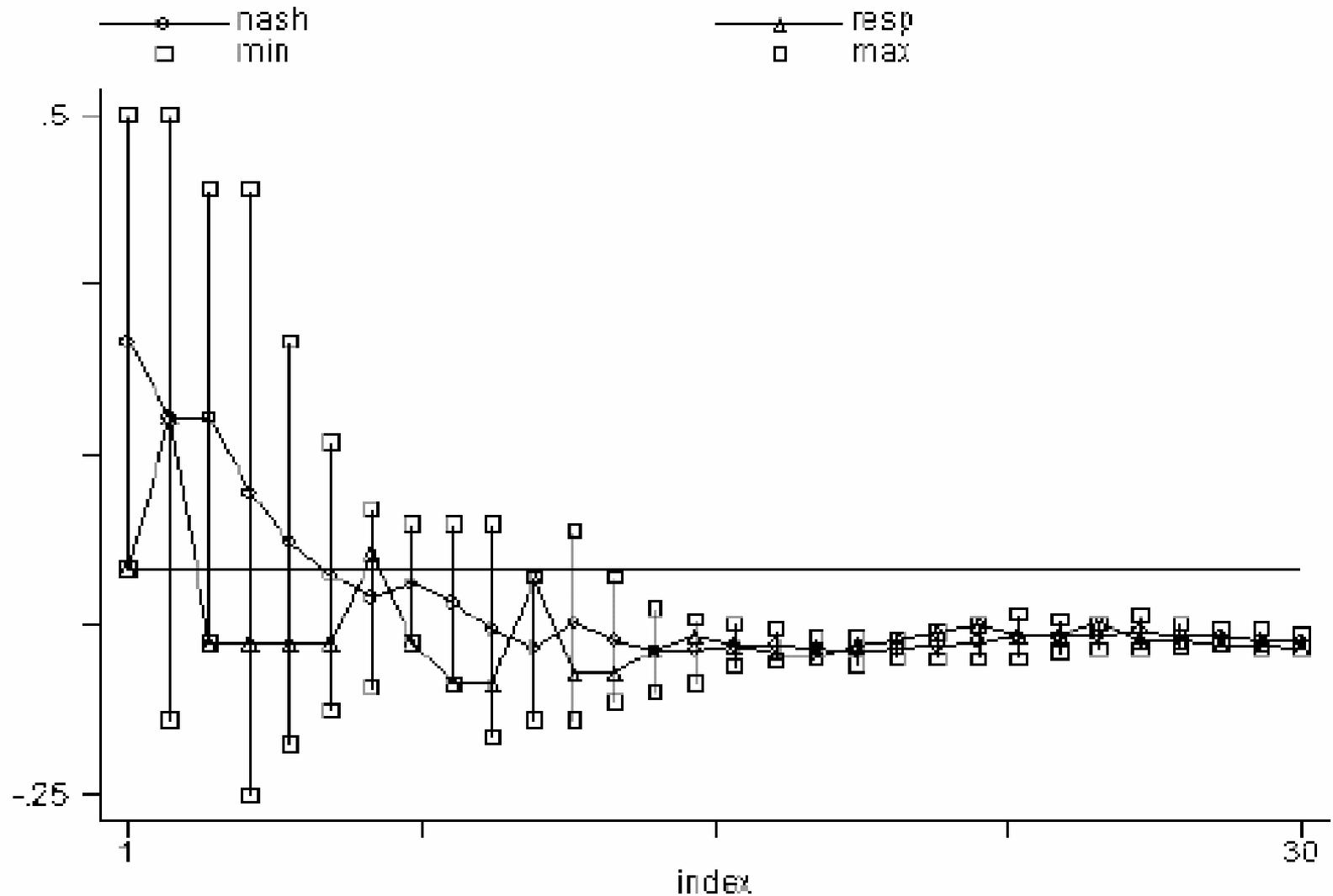
# Example 1- VCG payments



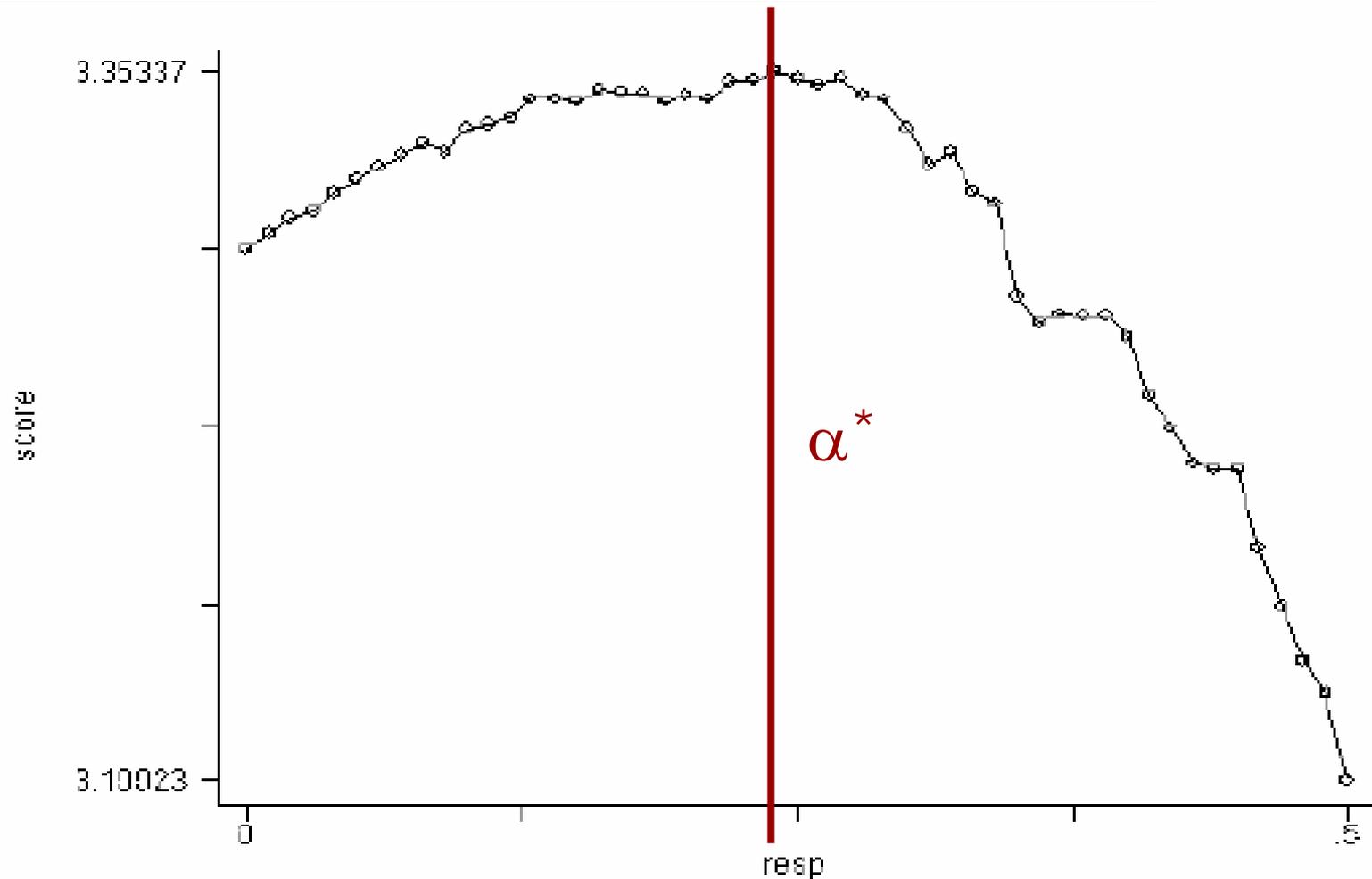
# Example 2- No Discount



# Example 3- Large

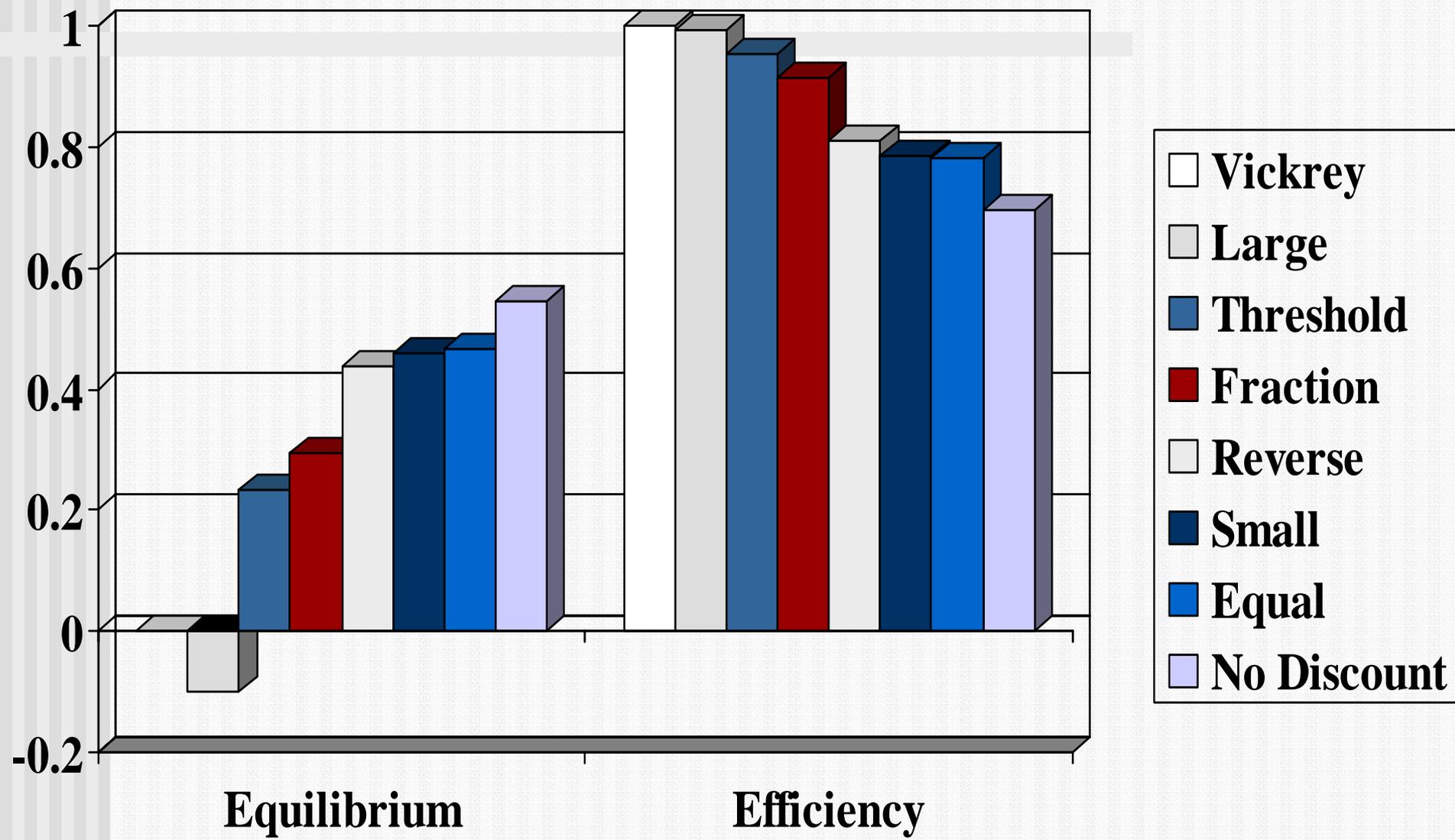


# Example: Validity



Validating *ex post* Nash of Threshold rule

# Main Results



# Threshold vs. Large

(95% efficient) (99% efficient)

- Optimal strategy in **Large** is to **overbid**
  - at least one participant has negative ex post payoff in BNE
  - an agent in efficient allocation can bid  $v + \Delta$ , large  $\Delta$ , and ensure  $\pi_{VCG,i}$
- Buyers in **Threshold** can only benefit by **decreasing** their bid, and then only if
  - their bid is adjusted by more than their Threshold payoff, or
  - there is some  $V(N \setminus j)$ ,  $j \neq i$ , without  $i$ .

# FCC: A Special Player (Milgrom)

- Can also apply core constraints for the FCC

$$\pi_{\text{FCC}} + \sum_{i \in L} \pi_i \geq V(\text{FCC} \cup L), \quad \forall L \subseteq (N \setminus \text{FCC})$$

- FCC cannot propose an alternative with more revenue that a subset of participants will all prefer (based on their reports).

- Helps to prevent “give aways.”

# Main Challenges

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- Winner-determination
  - likely to be harder than one-sided auctions
- Economic
  - mitigating the bargaining or “hold-out” problem
- Preference elicitation
  - hard valuation problems
  - iterative designs likely important to guide elicitation

# Elicitation for Exchanges: Key Problems.

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- Item discovery
  - scope of exchange may not be initially known
- Price discovery
  - may be *no trade* in initial stages
- Bargaining
  - the bargaining problem is omnipresent

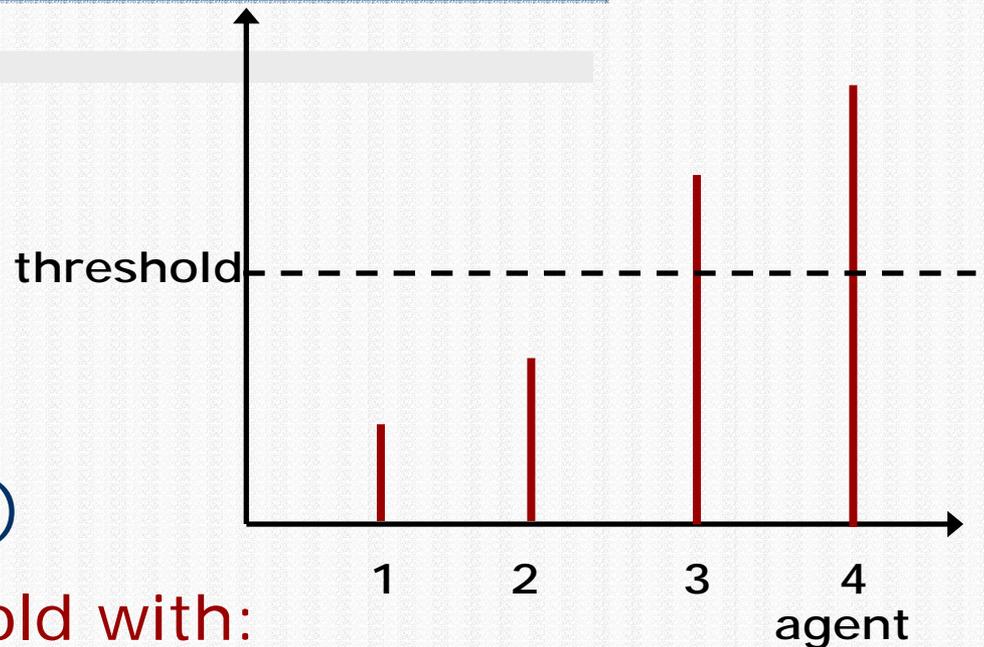
# Threshold Information Requirements.

Consider information:

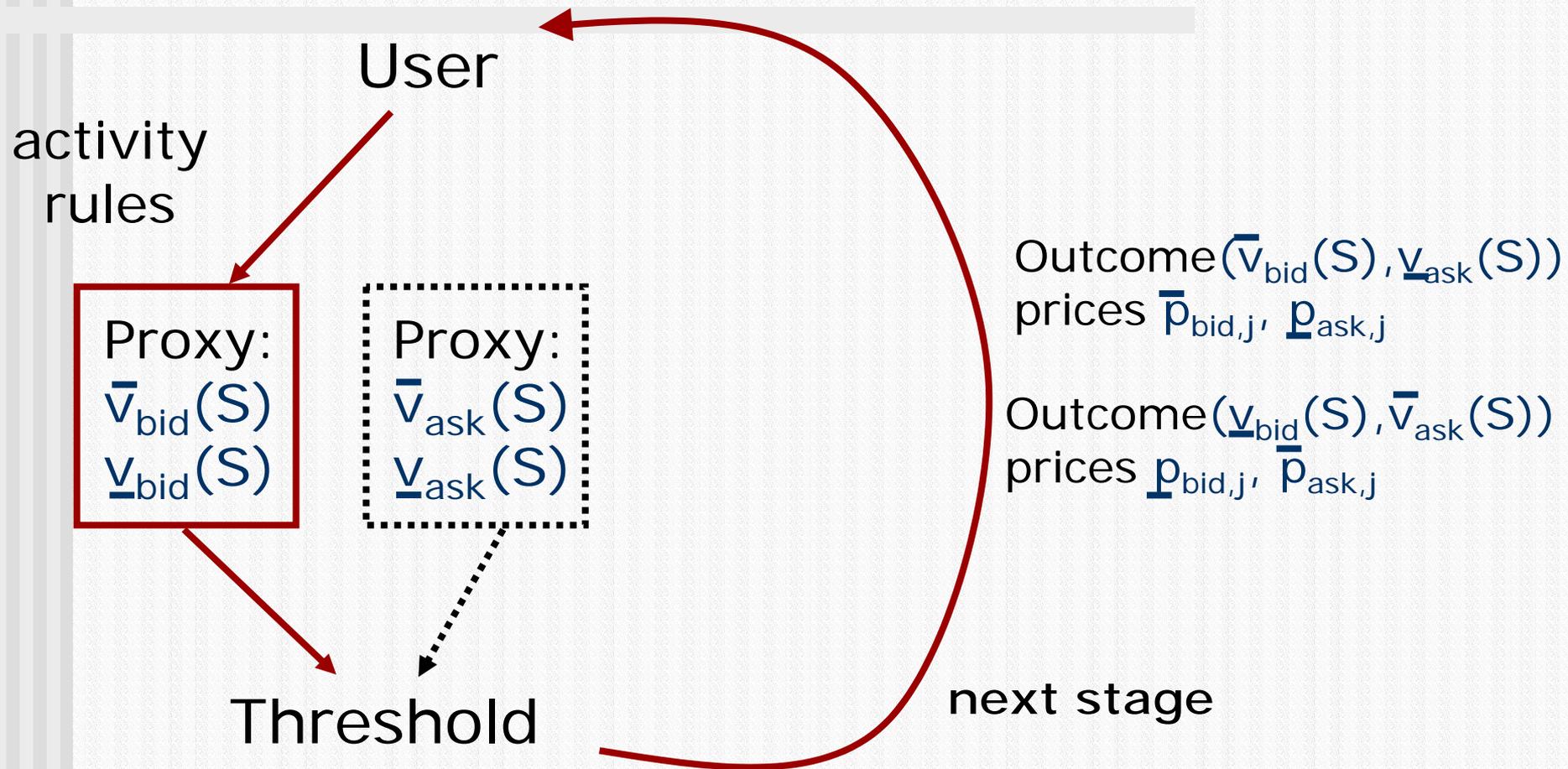
$$v'_i(S) = \max(0, v_i(S) - \Delta_i)$$

Can compute Threshold with:

1. Complete info from all losers
2. Winner  $i$  in  $V(N \setminus j)$  for all  $j \neq i$ , or bids  $\Delta_i = 0$
3. Winner  $i$  receives  $\pi_i > 0$  from Threshold, or bids  $\Delta_i = 0$



# Staged Approach.



# High-Level Approach.

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- Proxied:
  - *direct* but *incremental* value information.
- Threshold:
  - implement the Threshold rule in each stage
- Activity Rules:
  - consistent bounds across stages (relax by  $\alpha$ ?)
  - require **progress** across stages
- Staged w/ Final Round.
  - price-based feedback

# Proxy Information

- Lower and upper valuation functions provided w/ appropriate bidding language
  - Maintain consistency, w/  $\bar{v}(S') \geq \bar{v}(S), \forall S' \supseteq S$ ;  $\underline{v}(S') \leq \underline{v}(S), \forall S' \subseteq S$
- Incremental tightening of information allows early price discovery

# Activity Rules.

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- **Consistency.**
  - Can refine bounds on existing bundles
  - Can introduce new bundles (w/ bounds to respect free disposal)
- **Progress:**
  - tighten limits on allowed slack between bounds in later stages
  - limit # of additional bundles that can introduced in later stages
- At some point, **move to a final stage.**

# In Each Stage...

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- Compute “high” **Threshold outcome** w/ high bids and low asks
  - provides feedback in early stages
- Compute “low” **Threshold outcome** w/ low bids and high asks
  - provides feedback in later stages
- **Finally implement this outcome**

# Buy-side: High item prices

- Compute **high bid prices**  $\bar{p}_{\text{bid},j}$  for items  $j$  based on high bids  $\bar{v}_i(S)$
- Provide accurate **winner feedback**, suggest how far can drop price and still win.

$$\min_{p,\delta} \delta$$

$$\text{s.t. } \bar{v}_i(S') \geq \sum_{j \in S'} \bar{p}_{\text{bid},j} \quad \forall \text{ winner } i, \text{ winner } S'$$

$$\bar{v}_i(S) \leq [\bar{v}_i(S') - \sum_{j \in S'} \bar{p}_{\text{bid},j}] + \delta + \sum_{j \in S} \bar{p}_{\text{bid},j} \quad \forall \text{ winner } i, \text{ loser } S$$

$$\bar{v}_i(S) \leq \delta + \sum_{j \in S} \bar{p}_{\text{bid},j}, \quad \forall \text{ loser } i$$

(assumes an XOR bidding language, might also want to do *smoothing* across stages.)

# Buy-side: Low item prices

- Compute **low bid prices**  $\underline{p}_{bid,j}$  for items  $j$  based on low bids  $\underline{v}_i(S)$
- Provide accurate **loser feedback**, suggest how far must increase price to win.

$$\min_{p,\delta} \delta$$

$$\text{s.t. } \underline{v}_i(S) \leq \sum_{j \in S} \underline{p}_{bid,j} \quad \forall \text{ loser } i$$

$$\underline{v}_i(S') \geq \sum_{j \in S'} \underline{p}_{bid,j} - \delta \quad \forall \text{ winner } i, \text{ winner } S'$$

$$\underline{v}_i(S) \leq [\underline{v}_i(S') - \sum_{j \in S'} \underline{p}_{bid,j}] + \delta + \sum_{j \in S} \underline{p}_{bid,j} \quad \forall \text{ winner } i, \text{ loser } S$$

# Sell-side: Item prices

- Compute **low ask prices**  $\underline{p}_{ask,j}$  to give winner feedback, suggest how far can increase price and still win
  - make these prices accurate for winners, with  $\underline{v}_i(S') \leq \sum_{j \in S'} \underline{p}_{ask,j}, \forall$  winners  $(i, S')$
- Compute **high ask prices**  $\bar{p}_{ask,j}$  to give loser feedback, suggest how must drop price to win
  - make these prices accurate for losers, with  $\bar{v}_i(S) \geq \sum_{j \in S} \bar{p}_{ask,j}, \forall$  losers  $i$

# Item Discovery.

- Also need buy-side prices for items offered on sell-side
  - perhaps  $0.5(\underline{p}_{ask,j} + \bar{p}_{ask,j})$  is a good signal?
- Also need sell-side prices for items requested on buy-side
  - perhaps  $0.5(\underline{p}_{buy,j} + \bar{p}_{buy,j})$  is a good signal?

# Next steps (practical).

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1

- Put together a computer-based simulation of this system.
- Implement simple bidding agents, check for bad behaviors, refine.

2

- Implement more sophisticated bidding agents, check for bad behaviors, refine.
- Work on computational properties, provide scalability.

3

- Run in an Experimental Economics Lab?

# Conclusions.

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- A combinatorial exchange can facilitate a “big bang” spectrum auction; allow incumbents and new entrants to trade
- Key issues are:
  - computational
  - economic (bargaining problem)
  - preference elicitation
- Proposed a straw-model design, lots of interesting questions going forward!